



Work Directly with Your Preferred Contractors Through the National Cooperative Contractor Network

If you'd like to award more work to a local contractor with a strong performance record for roofing and weatherization, ask if the firm is a member of the **National Cooperative Contractor Network**.

Together with National IPA, a nationwide buying cooperative with 48,000 participants across the United States, Tremco offers a better way for public entities and qualifying contractors to transparently work together, no matter how large or small the project. Tremco's goal is to ensure public agencies have direct access to quality products and local contractors of your choosing, with the assurance that the procurement process meets all applicable state procurement laws.



Competitive Contract Through Lead Government Agency Offers Speed, Quality, Value and Compliance

The contract that governs the National Cooperative Contractor Network allows public agencies, such as schools, colleges, local governments and non-profits, the ability to combine their buying power and publicly award competitively solicited contracts. Just as when procuring a wide variety of goods and services, these cooperative agreements enable public entities to achieve economies of scale on the maintenance, repair and replacement of roofs and building envelopes while adhering to applicable state and local regulations.

Here's how it works.

1. A public entity serves as the lead government agency for the cooperative agreement—in this case it is the Region 4 Education Service Center in Houston, Texas.
2. Region 4 issued an RFP incorporating language making the agreement nationally available in states that allow intergovernmental contract "piggybacking."
3. Region 4 evaluated responses, negotiated the final terms and conditions, and awarded a contract for roofing products, installation, maintenance, and repair to Tremco and their Contractor Network.
4. As Contract Holder and Administrator, Tremco is responsible for "In-Network Contractor" enrollment and management.
5. Eligible public entities that are National IPA participants may procure roofing and building envelope products and services directly through their preferred In-Network Contractor.
6. Best-value public projects are streamlined with the assurance of quality products and installation by contractors with a proven past performance record.



Quality Assurance by In-Network Contractors

The National Cooperative Contractor Network was established to meet the needs of public procurement managers without sacrificing the quality and reliability of construction products and installation services.

In-Network Contractors meet a variety of predefined criteria representing industry best practice, including:

- Industry past performance demonstrating technical capabilities
- Financial stability and creditworthiness
- A record of proven safety performance
- Insurance requirements, including liability and workmans' comp
- Has never been debarred from public work
- Acceptance of required contract terms and conditions

Faster Project Cycle Times and Competitive Pricing

Because the National Cooperative Contractor Network is based upon a competitively solicited contract through National IPA, typical project cycle times can be dramatically reduced and public agencies are assured competitive pricing without the need for "equal to specifications" that may result in inferior products installed by unqualified contractors.

Among the products and services available through In-Network Contractors:

Roofing maintenance and repair • Roof restoration • Roof replacement • Roof diagnostics
New roof construction • Building envelope repair and maintenance

Long Live Your Buildings

Tremco Roofing and Building Maintenance, a division of Tremco Incorporated, is a leading provider of high performance roofing and building envelope solutions to public agencies across the country. Our innovative products are engineered for greater long-term performance, reduced environmental impact, and ease of application. Tremco Roofing field advisors are considered the most highly trained in the industry and work closely with In-Network Contractors to customize specifications for optimum results.

Diversity Resources Group (DRG) is an MBE and Texas HUB Certified construction management firm specializing in roofing services. We boast a team of Project Managers, Project Estimators, Quality Control Managers, Safety Managers, and Ownership with over 35 years combined experience focused on documenting and delivering quality workmanship and on-time delivery of service. Diversity Resources Group has an immense network of client connections in multiple markets built over years of service. As part of a network with over 500 Roofing Technicians nationwide, DRG is the single-source solution for any commercial roofing need.